

identify your group's location at this year's annual Ft. Desoto Picnic. These photos will be displayed on our website www.aapinellas.org. Click on LINKS on the pull-down menu. Then click on Meeting Home Pages. There is also an opportunity to put in a plug for your home group there. As always make certain that we observe our eleventh tradition and not display any of our member's names or recognizable photos of them.

Treasurer's Report – Virginia M. - Total income was \$11,695.09. Our monthly cost of Goods Sold was \$9,788.71 and our total expenses were \$4,820.03. That leaves a net income **\$(2,913.65)**. This month's P&L report shows a comparison between this month and February 2009. The loss this month can be tied to the timing of the Anniversary Dinner.

Balance Sheet as of February 28, 2010

	Feb 28, 10
ASSETS	
Current Assets	
Checking/Savings	
103 - Checking Account	8,005.84
104 - Savings Account	12,313.29
Total Checking/Savings	20,319.13
Accounts Receivable	
105 - Accounts Receivable	117.00
Total Accounts Receivable	117.00
Other Current Assets	
120 - Inventory Asset	18,372.33
Total Other Current Assets	18,372.33
Total Current Assets	38,808.46
Fixed Assets	
222 - Equipment & Machinery	810.50
224 - Furniture & Fixtures	5,711.25
228 - Leasehold Improvements	1,245.93
233 - Accumulated Depr.Equip&Mach	(810.50)
239 - Accum.Amort.Leasehold Improve	(1,245.93)
Total Fixed Assets	5,711.25
TOTAL ASSETS	44,519.71
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
200 - Accounts Payable	290.75
Total Accounts Payable	290.75
Other Current Liabilities	
305 - Sales Tax Payable	355.59
310 - Payroll Liabilities	
350 - Fica W/H Payable	409.08
351 - Federal W/H Payable	304.23
352 - Suta Payable	103.26
Total 310 - Payroll Liabilities	816.57
Total Other Current Liabilities	1,172.16
Total Current Liabilities	1,462.91
Total Liabilities	1,462.91
Equity	
565 - Fund Balance	48,298.28
Net Income	(5,241.48)
Total Equity	43,056.80
TOTAL LIABILITIES & EQUITY	44,519.71

Profit and Loss as of February 28, 2010

	Current Month	Last Year	Current Year to Date	Prior Year to Date
	<u>Feb 10</u>	<u>Feb 09</u>	<u>Jan - Feb 10</u>	<u>Jan - Feb 09</u>
Ordinary Income/Expense				
Income				
600 - C.O.				
Revenue				
601A - Group Contributions	3,118.35	3,161.76	6,684.03	7,667.71
601B - Unity Meeting	282.90	280.33	515.40	509.81
601C - Miscellaneous Contributions	0.00	0.00	0.00	189.00
601D - Birthday Plan	0.00	0.00	20.00	0.00
602 - AAWS Sales	3,569.21	4,247.58	7,068.98	7,904.27
603 - Medallion Sales	1,269.10	1,322.50	2,839.53	2,908.05
604 - Where & When Sales	98.00	95.40	233.20	275.60
605 - Grapevine Sales	123.45	142.90	213.15	330.15
606 - Anniversary Dinner				
606A - Anniv. Dinner Contrib. & Raffle	0.00	100.00	100.00	100.00
606B - Anniv. Dinner Income (Tickets)	1,708.00	3,240.00	4,732.00	5,040.00
606C - Anniversary Dinner - Other	805.00	773.00	805.00	773.00
Total 606 - Anniversary Dinner	<u>2,513.00</u>	<u>4,113.00</u>	<u>5,637.00</u>	<u>5,913.00</u>
608 - Picnic				
608A - Picnic Contributions	608.58	200.00	797.03	200.00
Total 608 - Picnic	<u>608.58</u>	<u>200.00</u>	<u>797.03</u>	<u>200.00</u>
609 - Anniversary Cards	112.50	105.00	235.00	240.00
Total 600 - C.O. Revenue	<u>11,695.09</u>	<u>13,668.47</u>	<u>24,243.32</u>	<u>26,137.59</u>
Total Income	11,695.09	13,668.47	24,243.32	26,137.59
Cost of Goods Sold				
700 - Cost of Goods Sold				
720 - AAWS Cost	2,995.53	3,462.67	5,873.99	6,526.64
721 - Medallions Cost	545.77	540.67	1,274.57	1,234.53
722 - Where & When Cost	227.85	292.38	473.58	627.43
723 - Grapevine Cost	101.85	143.59	159.24	339.73
724 - Anniversary Dinner	4,956.45	3,428.86	4,956.45	4,803.86
725 - Gratitude Dinner	845.00	0.00	845.00	0.00
726 - Picnic Costs	24.35	0.00	24.35	0.00
730 - Anniversary Cards	68.27	132.57	212.96	326.43
735 - Miscellaneous	0.00	(14.59)	(9.45)	(41.66)
740 - Shipping	6.75	37.35	73.82	102.51
700 - Cost of Goods Sold - Other	16.89	73.11	44.87	73.11
Total 700 - Cost of Goods Sold	<u>9,788.71</u>	<u>8,096.61</u>	<u>13,929.38</u>	<u>13,992.58</u>
Total COGS	<u>9,788.71</u>	<u>8,096.61</u>	<u>13,929.38</u>	<u>13,992.58</u>
Gross Profit	1,906.38	5,571.86	10,313.94	12,145.01
Expense				
656 - Payroll Expenses	2,673.84	2,521.84	6,016.14	5,674.14
800 - C.O. Operating Expense				
801 - Contributions	0.00	0.00	5,092.75	5,241.02
805 - Internet and Web Site				
805A - Web Site - PCI	50.00	0.00	175.00	267.50
805C - Internet Connection	67.89	53.99	135.78	107.98
805 - Internet and Web Site - Other	0.00	20.00	20.00	20.00
Total 805 - Internet and Web Site	<u>117.89</u>	<u>73.99</u>	<u>330.78</u>	<u>395.48</u>
807 - Collection Allowance	(9.24)	(10.10)	(18.15)	(10.10)
808 - Discounts Taken	0.00	0.00	(81.00)	0.00
815 - Rent	449.00	449.00	998.00	549.00
822 - Plain & Straight	120.00	120.00	240.00	240.00
824 - Answering Service	65.00	65.00	130.00	130.00
825 - Telephone	145.04	156.44	252.47	312.08
826 - Office Expenses	420.10	657.07	491.18	705.68
831 - Postage	44.00	0.00	44.00	84.00
837 - Utilities	0.00	76.61	179.85	136.34
838 - Business Insurance	0.00	293.60	545.90	864.01
839 - Workers' Comp Insurance	0.00	52.67	0.00	52.67
842 - Repairs and Maintenance	84.00	84.00	168.00	168.00

846 · Licenses and Fees	0.00	61.25	61.25	61.25
847 · Professional Fees	466.43	100.00	566.43	200.00
849 · Payroll				
Taxes				
850 · SS and Medicare	204.54	192.94	460.23	434.09
851 · State Unemploy. Tax (SUTA)	39.43	0.00	78.87	41.19
Total 849 · Payroll Taxes	<u>243.97</u>	<u>192.94</u>	<u>539.10</u>	<u>475.28</u>
Total 800 · C.O. Operating Expense	<u>2,146.19</u>	<u>2,372.47</u>	<u>9,540.56</u>	<u>9,604.71</u>
Total Expense	<u>4,820.03</u>	<u>4,894.31</u>	<u>15,556.70</u>	<u>15,278.85</u>
Net Ordinary Income	<u>(2,913.65)</u>	<u>677.55</u>	<u>(5,242.76)</u>	<u>(3,133.84)</u>
Other Income/Expense				
Other Income				
620 · Other Income				
622 · Interest-Savings	0.00	1.92	1.28	4.07
Total 620 · Other Income	<u>0.00</u>	<u>1.92</u>	<u>1.28</u>	<u>4.07</u>
Total Other Income	<u>0.00</u>	<u>1.92</u>	<u>1.28</u>	<u>4.07</u>
Net Other Income	<u>0.00</u>	<u>1.92</u>	<u>1.28</u>	<u>4.07</u>
Net Income	<u>(2,913.65)</u>	<u>679.47</u>	<u>(5,241.48)</u>	<u>(3,129.77)</u>

Group Contributions as of February 28, 2010

	<u>Feb 10</u>	<u>Jan - Feb 10</u>
2250 Group	0.00	100.00
3rd Tradition Group	0.00	60.00
4th Dimension	0.00	40.00
7 and Up	25.00	25.00
AA By The Sea	157.91	157.91
ABES Place	333.00	434.73
Absolute Sobriety	50.00	50.00
Afterwork Bunch	125.38	125.38
All Ages	0.00	200.00
At The End Of The Rainbow	249.96	249.96
Attitude Adjustment	250.00	436.00
Back Porch Lunch Bunch	100.00	100.00
Back To The Book	42.50	42.50
Center Of Hope	20.00	20.00
Clearwater Group	0.00	40.00
Couples Growing Together	0.00	20.40
East Lake Group	0.00	320.00
Find Yourself	0.00	238.06
Forty Niners	0.00	10.00
Free Spirits	45.00	45.00
Go After Your Sobriety	0.00	76.34
GOYA	160.00	160.00
Intergroup Meeting	55.00	118.35
Into Action	100.00	100.00
Keep It Simple	100.00	100.00
Kirk Group	0.00	61.00
Ladies Night	42.00	42.00
Lunch Bunch	0.00	530.62
Maximo Point	50.00	50.00
New Freedom/New Happiness	0.00	175.00
Palm Harbor Group	82.88	82.88
Primary Purpose	86.40	117.34
Progress Not Perfection	66.83	66.83
Sat. Morning Wome's Big Book	120.00	120.00
Saturday Morning Mens Group	222.00	222.00
Saturday Steppin' In	125.00	125.00
Seminole Group	0.00	240.00
Serenity Seekers	94.08	156.83
Shore Acres Gratitude	0.00	194.49
Sober In Paradise	0.00	50.00
Step Up To The Plate	27.22	27.22
Sunday A.M. Big Book	87.19	87.19
Sunrise Sunset	0.00	525.00
Thursday Morning Break	40.00	90.00

Triangle	50.00	50.00
Tuesday Night Men's	0.00	50.00
Unity Meeting	282.90	515.40
We Are Not Saints	30.00	30.00
Women In Step	0.00	20.00
Women Stepping Up	31.00	31.00
Women With Freedom	0.00	120.00
Wonderful Program	150.00	150.00
TOTAL	<u>3,401.25</u>	<u>7,199.43</u>

CENTRAL OFFICE MANAGER'S REPORT- Paul S.

February Statistics

- Phone Calls Total: 411
- Information: 328
- 12 step: 10
- Al-Anon: 5
- Other programs: 8
- Hangs up: 12
- Other calls: 18
- Referrals back to website: 5
- Wrong number: 3
- Telemarketing 12
- Visitors: 254

MAIN POINTS

- Computer update
- Buzz return
- Medallions
- My surgery
- Picnic
- Grapevine

1. Robert P., our W & W chair has been updating and converting Central Office Computers. During this process, C.O. has been off-line and unable to communicate with you. Please bear with us. These glitches should be resolved by the time I submit this report.
2. Buzz is back as of March 9th.
3. Several of our fancy Tri-Plate medallions are out of stock and on back order. This is a systemic problem. The only alternative is to order similar styles from our other vendor, *Bright Star*. The downside is that these medallions will cost \$.75, more.
4. On Thursday, march 11th. I will be undergoing outpatient surgery. I will leave the office in the capable hands of Buzz until I return hopefully on Mon. 3/15.
5. Please send Picnic seed money to C.O. to help facilitate initial payments for such as the traditional breakfast, etc.
6. If you have old Grapevine magazines that you would care to donate, please bring them to C. O. Thank you

UNITY MEETING REPORT – Melody B.

February 2010

<u>Date</u>	<u>Host Group Name</u>	<u>Attendance</u>	<u>Contributions</u>
02/06/10	KIRK OF DUNEDIN	73	\$67.11
02/13/10	PINELLAS POINT STEP	50	\$43.00
02/20/10	WE DON'T KNOW YET	78	\$54.00
02/27/10	LAST CALL	79	\$55.00
February Total		280	\$219.11

YTD Total		617	\$502.01
February Expenses			\$39.75
YTD Expenses			\$56.25

In February, the Unity Speakers meetings were fabulous and fun. Admittedly, we were a bit concerned what effect the AA Valentine's Dance would have on the February 13 Unity meeting. We had 50 attendees that evening. While attendance was little light in comparison to other weeks, we still had a great turnout and we thoroughly enjoyed ourselves and carried the message. Our primary purposed was accomplished.

This is an Open Speaker Meeting and is family friendly. You are invited to come join us every Saturday night at 8:00 PM at the DeGeorge Plaza, located at 12678 Starkey Road in Largo.

The Unity Speakers Meeting is a project of Pinellas County Intergroup. All proceeds go directly to Central Office and therefore all AA members benefit from this

We invite you to join the AA ROADSHOW and bring your group members so that they can spread their message throughout Pinellas County.

It is easy, to sign up your group, go to the web site www.aa-pinellas.org and click on group submissions or call Melody at 727-623-1296 or sign your group up at the intergroup meeting, see Melody or Adele.

Available dates are on the website. The Unity Team is waiting to serve you -- sign up for a meeting TODAY!

Upcoming Hosts are:

<u>04/24/10</u>	<u>Attitude Adjustment</u>
<u>05/01/10</u>	<u>Just for Today</u>
<u>05/08/10</u>	<u>Real Happy Hour</u>
<u>05/15/10</u>	<u>Hopeful Group</u>
<u>05/22/10</u>	<u>Don Vista Group</u>
<u>05/29/10</u>	<u>San Martin</u>
<u>06/05/10</u>	<u>Back Porch Lunch Bunch</u>
<u>06/12/10</u>	<u>Into Action</u>
<u>06/19/10</u>	<u>Our Common Problem</u>
<u>06/26/10</u>	<u>Holiday Isles</u>
<u>07/03/10</u>	<u>----- Available -----</u>
<u>07/10/10</u>	<u>Off Your Chest</u>
<u>07/17/10</u>	<u>Back to the Book</u>
<u>07/23/10</u>	<u>----- Available -----</u>

PLAIN AND STRAIGHT REPORT – Mary Ann G. – Emphasized the need to be careful in filling out meeting change forms. We were unable to ascertain the correct details from one and were unable to include the change in the Plain & Straight. Would like submissions from members.

WHERE & WHEN REPORT – Robert P. - - No report

HELPLINE REPORT – Angela L. – No report

WEB SITE REPORT – Bennett S. - Presented to the Intergroup Meeting the Website Statistics for the time period of February 11, 2010 to March 13, 2010

Total Visits	= 4,468	Last Month = 4,776
Total Visitors	= 3,016	3,114
Number of Page Views	= 66,157	71,001
Average Time on the Site	= 3:15 minutes	3:09 minutes

Have Bulk Emailed copies of the previous Intergroup Minutes for the months of December 2009 and January 2010 (Draft) to the Intergroup Reps.

Robert has been working on setting up the Mirror Website at Central Office. He is still having modem problems which he has spent extensive amount of time on the phone with Verizon in order to resolve. I would like to thank Robert for volunteering a significant amount of time on setting up our mirror system. In addition, the job could not have been done without his technical expertise. Thank you Robert.

Those home groups that have made banners for the Ft Desoto Picnic can have them posted to the Website on the Home Group Page. If you would take a picture and email to me at webmaster@aapinellas.org. Please make sure that there are no names on the banners that would break someone's anonymity.

ANNIVERSARY DINNER REPORT-- (Open – no report) – The election will be held later in the meeting.

PICNIC REPORT – Randy R. – – No report

GRATITUDE DINNER REPORT – Pat M. – The Minnreg Building has been reserved for November 14, 2010. The committee will be looking for a male speaker and would be open to suggestions. Pat can be reached at 386-4774.

IG LIAISON TO DISTRICT – Sue Z. - Bernice opened the meeting and thanked everyone for helping to make the January Area 1 Assembly in St. Petersburg a big success. She also proposed a pot luck luncheon for the next quarterly meeting in June. The luncheon will follow the Delegates report. Everyone was in favor of the proposal.

Joni, Area 15 Alternate Delegate, spoke about the state convention at the Doral Country Club, August 11-15th 2010. There are many good speakers and lots of fun activities for everyone. She encouraged early registration to ensure a room. She also mentioned there is talk of bringing the state convention back to Innsbruck soon, possibly 2012.

Bruce (Archives) talked of the new archives website and asked for groups to fill out the registration form if your group is not listed. The website is included in the Pinellas AA website under the District 1 listing. The committee has purchased acid free covers for sensitive papers to avoid deterioration from the elements.

Corrections Committee is always looking for volunteers to help spread the AA message in institutions. Currently there are over 60 men and women but more are needed. Call Mary at 727-733-9238 for additional information.

The PI/CPC committee has contacted all the schools in the area in the hope of spreading the message to children and young adults. The response has been tepid from most schools, but a few have been very enthused on the subject. This committee is also looking for volunteers. David is the chairperson and can be reached at 727-577-5835.

Smitty is the new Grapevine chairperson and is looking forward to establishing a committee by mid April. His phone # is 727-954-5788.

Special needs committee will no longer be giving rides to meetings. There are too many liability issues to continue this practice. They are now working on "bridging the gap" issues with treatment facilities.

Robert, new chairperson for Founders Day will be signing the contracts with Stacey's Buffet today and will have all the details available soon.

David, Area Quarterly coordinator reported that we only had to take \$222.78 out of the treasury to host the Area Conference in January.

Elections were held and Linda will be the new DCM for sub district 2. Jenna will be the new ACM for sub district 17.

MAINTENANCE COMMITTEE – Joe R. – He was schocked at the condition of the office. He and Tom will be getting a plan for renovation together.

Accept/decline all reports

Dan, Sober Spirits Group, made a MOTION to accept all reports.

Rosie, GOYA Group, SECONDED the motion.

All in favor – the motion PASSED.

Old business

- Election of Anniversary Dinner Committee Chairperson. – Rosie, GOYA Group was elected as Anniversary Dinner Committee Chairperson.

New business

- None

Johnny, We Don't Know Yet Group, made a MOTION to adjourn the meeting.

Sue, Today in Sobriety, SECONDED the motion.

All in favor – the motion PASSED.

The meeting closed at 8:02 PM with the Lord's Prayer.